BA 209: Introduction to Grant Writing

Covers identifying and evaluating appropriate funding sources, developing community relationships, and crafting successful funding proposals. Develops skills and knowledge necessary to prepare a competitive grant application.

Course Student Learning Outcomes

Upon successful completion of this course, students will be able to:

- Compile a proposal needs assessment.
- Identify and evaluate the potential funding sources most appropriate for a nonprofit organization's goals and objectives.
- Build community relationships necessary for the support of a proposal.
- Write grant proposals including effective documentation and statistics.
- Respond appropriately to requirements of accepted grant proposals.

Credits: 4
Prerequisites: **WR 115 RD 115 MTH 20** Equivalent placement test scores also accepted.
Program: **Business Administration**